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PRESS RELEASE

FOR IMMEDIATE RELEASE

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NORTHERN TRUST WELCOMES BONNERS PIANO CENTRES TO AIRPORT INDUSTRIAL ESTATE, NEWCASTLE

Northern Trust Company Ltd is pleased to announce that **Bonnors Piano Centres** has completed the letting of **Unit 3A (4,080 sq ft)** at **Airport Industrial Estate, Newcastle**.

The letting marks a significant milestone for Bonners, one of the UK's most respected piano and keyboard specialists, which has chosen Airport Industrial Estate for its new **flagship showroom in Newcastle**. This becomes the company's **fourth UK location**, joining its existing sites in Sussex, Surrey, and Milton Keynes.

Founded in 1976 by brothers Peter and Garry Bonner, the business has grown from a small independent shop in Eastbourne into a nationally recognised music retailer. Now under the leadership of **Managing Director Tony White** – who first joined the business on a school work-experience placement – Bonners continues to thrive even as the wider industry faces challenges.

The new Newcastle showroom has been designed as a “**piano department store**”, bringing together leading global brands such as Yamaha, Roland, Kawai, Casio, Nord, Korg, and Hammond under one roof. Customers can see, hear, and play a wide range of instruments, enabling direct side-by-side comparison before purchase.

Tony White, Managing Director at Bonners Music, commented: *“The way people shop for pianos and keyboards has changed. Customers want to research online, but when it comes to making a significant investment, they value the chance to experience instruments in person. Newcastle gives them a genuine reason to leave the sofa, visit a well-stocked store, and compare the best the industry has to offer – all in one place. At a time when many music retailers are closing, our investment here reflects our confidence in physical retail and our commitment to offering expertise, product choice, and service.”*

For more information about Bonners Piano Centres new Newcastle showroom, please visit: www.bonnersmusic.co.uk/pages/newcastle-piano-shop

Airport Industrial Estate is one of the region's most established and successful business locations, comprising **91 units totalling 197,521 sq ft**. The estate provides a wide range of industrial accommodation, from **workshops of 527 sq ft up to warehouses of 18,834 sq ft**, making it ideal for a diverse mix of occupiers.

Louise Elliot, Senior Asset Manager at Northern Trust's North East office, added: *"We are delighted to welcome Bonners Piano Centres to Airport Industrial Estate. Their decision to open a flagship showroom here is a testament to the estate's strong location, connectivity, and suitability for a wide range of occupiers. We look forward to working with the Bonners team as they continue to expand their business."*

Airport Industrial Estate is strategically located at **Kingston Park, Newcastle**, adjacent to the A1 Western Bypass. The estate offers excellent transport links, being less than 10 minutes' drive from Newcastle International Airport and only 4 miles from Newcastle City Centre. With strong local amenities and a secure, well-maintained environment, it remains one of the North East's most sought-after business addresses.

For further details on Airport Industrial Estate please visit the dedicated website www.airportindustrialestate.co.uk or contact the North East office on 0191 221 1999 or via email at northeast@northerntrust.co.uk

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Notes to Editors:

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Northern Trust is a family-owned private company, established in 1962, with a successful track record in property investment, development and strategic land promotion.

The existing property portfolio extends to 9 million sq ft of industrial, trade counter and office parks, together with more than 4,500 acres of land throughout the UK, with circa 1,500 acres currently being promoted through the planning process for mixed use development.

The Industrial and Office portfolio contains more than 4,000 individual units with industrial unit sizes ranging from as little as 285 sq ft up to c 50,000 sq ft and office suites from as little as 1 person upwards. Premises are situated in over 200 separate locations and the portfolio extends from the South Midlands to the central belt of Scotland. Through recent acquisitions and new development over 500,000 sq ft has been added to the portfolio within the last 2 years. The portfolio is actively managed by Northern Trust's Regional Teams with offices in the North West, North East, Yorkshire, Midlands and Scotland.

New and existing customers looking for industrial and office accommodation can search the NTProperties.co.uk website.

In addition, the development team has project managed the construction of circa 4 million sq ft of commercial space in 50 locations with over 600,000 sq ft currently on site or in the development pipeline.

The strategic land team at **Northern Trust** has secured planning for circa 4,500 new homes over the last 2 years and has current projects covering more than 60 sites with potential to bring forward more than 10,000 new homes. The company works closely with landowners, developers, local authorities and local communities to deliver development across the UK. Please see [NTLand.co.uk](https://www.ntland.co.uk) website for further details.

Northern Trust has substantial funds available for new investment, development, and strategic land acquisitions throughout the UK. For more information please visit the website at www.northerntrust.co.uk